CIRCLE C HOMEOWNERS ASSOCIATION NOMINATING COMMITTEE QUESTIONNAIRE

| Candidate Name: | Darius Venclauskas |
|-----------------|--------------------|
| Date: | January 7, 2021 |
| Email address: | dvenclau@yahoo.com |
| Daytime Phone: | |
| Evening Phone: | |
| BIOGRAPHY: | |

PROFESSIONAL EXPERIENCE

Business Development Manager at Blackbaud, Inc., a leading cloud software serving the social good community, which includes nonprofits, foundations, corporations, education institutions, healthcare institutions, and the individual change agents who support them.

Strong working knowledge and understanding of the nonprofit industry, complex payment and technical concepts within the Blackbaud product portfolio.

Extensive experience with flexible giving models - including one-time, recurring, installment, honor/memorial, membership and designated gift options as well as premiums, matching gifts, credit card, EFT/ACH, PayPal and Amazon processing.

Leadership responsibilities include recruitment and retention of development professionals, salary administration, supervision, career development, team building, resource and performance planning.

Founder and business owner of Urban Hair LLC, a successful local hair salon established in 2015.

EDUCATION & PROFESSIONAL CERTIFICATIONS

Master of Business Administration – 4.0 GPA. St. Edward's University, Austin, TX.

Bachelor of Music degree - Cum Laude. University of Hartford, CT. Emphasis: Management.

Technology Services Industry Association (TSIA). Certified Support Professional – Manager.

Project Management Professional (PMP) certification. PMI - 1993.

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1. How long have you lived in Circle C Ranch? If not a resident, how long have you owned property in Circle C Ranch?

Purchased home and moved to Circle C Ranch in July of 2017.

2. What do you like best about Circle C Ranch?

The welcoming, warm and supportive community of people that reside at Circle C. Our neighbors are fantastic!

3. Have you participated in CCHOA related activities in the past or been a member of other volunteer-driven organizations? If so, please describe such participation or membership.

Project Management Institute (PMI). Austin Chapter Treasurer 1994-95.

4. Do you have any special expertise or knowledge that could be useful to the CCHOA?

Business/technical requirements gathering, contract/proposal development, and contract negotiations. Strong communication and customer facing skills.

5. How many hours do you have to devote to CCHOA related activities?

5-10 hours per week.

6. Are you familiar with the basic documents governing the CCHOA? Such documents include, but are not limited to the following:

- a. CCHOA Bylaws
- b. Declaration of Covenants, Conditions and Restrictions
- c. CCHOA Articles of Incorporation
- d. CCHOA Settlement Documents and Licensing Agreement

Yes, as a CCHOA home owner.

7. Briefly describe your approach to problem-solving and how to build consensus among Association members.

I enjoy challenging problems and tend to be more analytical in my approach. I typically start by doing research or looking at examples of similar problems have been solved by others. From that research, I would share my findings with the team so that we can collaboratively determine the most appropriate solution that would best serve the organization and our community.

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8. Do you have any specific goal(s) you hope to accomplish if elected to the CCHOA Board of Directors?

My primary goal is to be not just a resident, but a contributing member in support of our wonderful community utilizing my analytical, financial and business skills.

9. Have you ever been convicted of a felony or a crime of moral turpitude?

No.

10. Have you ever been a party or otherwise involved in any lawsuit and/or administrative proceeding in which it was alleged that you had committed any of the following acts or omissions?

- A. Fraud
- B. Intentional Misrepresentation or Misconduct C. Committing Deceptive Acts or Practices
- D. Breach of Fiduciary Duty
- E. Misuse or Misappropriation or Funds
- F. Professional Negligence

If so, please describe the allegations as well as if and/or how they were ultimately resolved.

No.

11. Do you have any connection to the following?

A. Active builders in Circle C B. Stratus Development

- C. City of Austin
- D. PEC
- E. Other governmental entity?

No.

12. Have you or your employer ever bid for a Circle C contract or do you intend to?

No.